

# Sit Dividend Growth

## DESCRIPTION

- We seek income and growth opportunities that provide long-term capital appreciation and an income that exceeds the dividend yield of the market index.
- We invest in high-quality companies that have the potential for growth and growing dividend payments purchased at reasonable valuation levels.
- We seek to deliver above-average returns with lower risk and better downside capture than the representative market index.

## COMPOSITE PERFORMANCE (%)

	Annualized Returns				
	3 Month	1 Year	3 Year	5 Year	10 Year
<b>Sit Dividend Growth (Gross)</b>	<b>-20.23</b>	<b>-7.55</b>	<b>3.77</b>	<b>5.67</b>	<b>10.22</b>
<b>Sit Dividend Growth (Net)</b>	<b>-20.41</b>	<b>-8.26</b>	<b>2.96</b>	<b>4.76</b>	<b>9.22</b>
S&P 500® Index	-19.60	-6.98	5.10	6.73	10.53

## TOTAL RETURN BY CALENDAR YEAR (%)

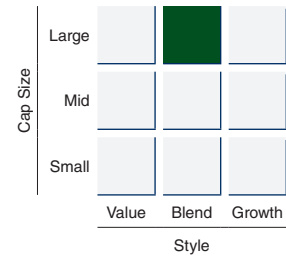
	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>Sit Dividend Growth (Gross)</b>	<b>14.67</b>	<b>29.52</b>	<b>12.97</b>	<b>1.44</b>	<b>11.80</b>	<b>21.28</b>	<b>-5.93</b>	<b>29.71</b>	<b>-20.23</b>
<b>Sit Dividend Growth (Net)</b>	<b>13.57</b>	<b>28.31</b>	<b>11.88</b>	<b>0.43</b>	<b>10.72</b>	<b>20.20</b>	<b>-6.64</b>	<b>28.80</b>	<b>-20.41</b>
S&P 500® Index	16.00	32.39	13.69	1.38	11.96	21.83	-4.83	31.49	-19.60

## BALANCE SHEET / PROFITABILITY - MEDIANS (%)

	Return on Invested Capital	Free Cash Flow Margin	Net Debt/Capital
<b>Sit Dividend Growth</b>	<b>13.5</b>	<b>14.0</b>	<b>38.0</b>
S&P 500® Index	11.0	11.2	39.3

Performance figures for the latest period are preliminary and subject to change. Past performance is not indicative of future results. Returns are calculated on a time-weighted total return basis, include the reinvestment of all income, and returns for periods greater than one year are annualized. The information above is supplemental to and complements the attached composite presentation. The account information set forth above is for the representative portfolio and is provided for illustrative purposes only.

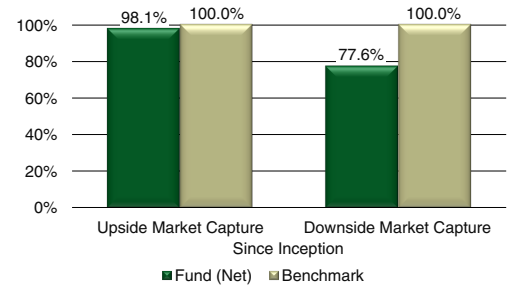
## INVESTMENT STYLE



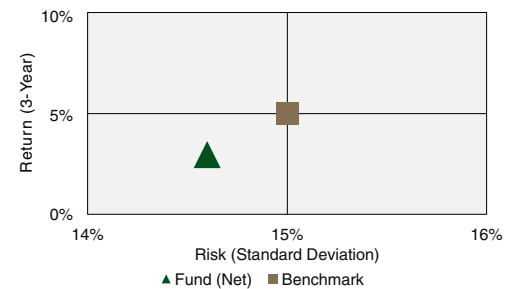
## TOP TEN HOLDINGS

Company Name	% of Securities
Microsoft Corp.	5.9
Apple, Inc.	4.3
Johnson & Johnson	3.0
Verizon Communications, Inc.	2.8
Broadcom, Inc.	2.2
Home Depot, Inc.	2.2
PepsiCo, Inc.	2.2
Merck & Co., Inc.	2.1
Medtronic, PLC	2.0
Applied Materials, Inc.	1.9

## UPSIDE vs. DOWNSIDE MARKET CAPTURE



## RISK/RETURN ANALYSIS



## PORTFOLIO CHARACTERISTICS

Total Assets (Millions):	\$640.3
Number of Holdings:	79
Wtd. Avg. Market Cap (Billions):	\$216.6
Median Market Cap (Billions):	\$58.6
Beta (vs. S&P 500® Index):	0.95
Inception Date:	12/31/03

**Sit Investment Associates, Inc.**  
**Dividend Growth Composite**  
**ANNUAL DISCLOSURE PRESENTATION**

Year End	Total Firm Assets (millions)	Composite Assets (USD) (millions)	Number of Accounts	Composite 3-Yr. Standard Dev.	Benchmark 3-Yr. Standard Dev.	S&P 500 Index	Annual Performance Results Composite		Composite Dispersion
							Gross	Net	
2018	12,196.2	1,027.5	13	10.4%	10.8%	-4.38%	-5.93%	-6.64%	0.41%
2017	13,340.8	1,647.3	13	9.2%	9.9%	21.83%	21.28%	20.20%	0.21%
2016	12,668.9	1,698.0	16	10.0%	10.6%	11.96%	11.80%	10.72%	0.22%
2015	13,350.6	3,366.8	15	10.1%	10.5%	1.38%	1.44%	0.43%	0.14%
2014	13,505.0	3,743.4	16	8.6%	9.0%	13.69%	12.97%	11.88%	0.21%
2013	13,103.3	3,346.8	16	11.6%	11.9%	32.39%	29.52%	28.31%	0.13%
2012	13,081.6	1,382.3	16	14.6%	15.1%	16.00%	14.67%	13.57%	0.32%
2011	10,895.1	852.2	15	17.1%	18.7%	2.11%	4.52%	3.49%	0.54%
2010	9,873.4	352.5	6	19.5%	21.9%	15.06%	17.86%	16.73%	0.10%
2009	8,694.6	203.1	6	17.2%	19.6%	26.47%	26.40%	25.20%	0.38%

Sit Investment Associates, Inc. claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sit Investment Associates, Inc. has been independently verified for the period January 1, 2017 to December 31, 2018 by ACA Performance Services, LLC, for the period January 1, 2007 to December 31, 2016 by Ashland Partners & Company LLP and for the period January 1, 1997 through December 31, 2006 by KPMG LLP.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

The Dividend Growth Composite was created December 31, 2003. Dividend Growth Composite contains fully discretionary accounts and for comparison purposes is measured against the S&P

500 Index. The composite contains portfolios generally emphasizing investing in dividend paying equities. The portfolios seek to provide current income that exceeds the S&P 500 Index. The portfolios in the composite do not use leverage and generally hold between 70 to 90 domestic equity securities.

Sit Investment Associates, Inc. is an independent registered investment adviser which includes the following subsidiaries: Sit Investment Fixed Income Advisors, Inc.; and Sit Investment Fixed Income Advisors II, Inc. On December 31, 2007, Sit/Kim International Investment Associates, Inc. and Sit/Kim International Investment Associates II, LLC were liquidated into Sit Investment Associates, Inc. Prior to 2000, Sit Investment Associates, Inc. and Sit/Kim International Investment Associates, Inc. issued separate GIPS reports, including disclosure of each entity's assets under management. Beginning in 2000 the two entities issued a combined GIPS report to reflect the entities' current operational and management affiliation. Total assets for all years presented in the table above reflect the combined total assets of all subsidiaries. The firm maintains a complete list and description of composites, which is available upon request.

The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee returns for the years 2009 through 2017 were revised to reflect the appropriate highest fee for each year. Net of fee performance was calculated using the highest fee applicable annual management fee of 1.00% applied quarterly, for the period January 1, 2004 through September 30, 2017, and 0.75% applied quarterly, thereafter. The annual composite dispersion presented is an equal-weighted standard deviation calculated for the accounts in the composite the entire year. Beginning April 1, 2006, SIA calculates a true Time Weighted Return (TWR) for each portfolio within the composite and asset weights their returns to come up with a composite return. Periods are geometrically linked together. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

The investment management fee schedule for the composite is 0.75% on the first \$10 million, 0.70% on the next \$10 million, 0.65% on the next \$10 million, 0.60% on the next \$10 million, 0.55% on the next \$10 million, and negotiable on the amounts over \$50 million. Actual investment advisory fees incurred by clients may vary.

The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period.

Past performance is not indicative of future results.

Investing involves risk; principal loss is possible. There is no guarantee the Composite's investment objectives will be achieved, and the market value of securities held by the Composite may fall or fail to rise.

**Weighted Average Market Cap** is the average market capitalization of companies held by the Fund, weighted in proportion to their percentage of the Fund's net assets. **Beta** is a measure of a fund's sensitivity to market movements. The beta of the market is 1.00 by definition. A beta above 1 is more volatile than the overall market, while a beta below 1 is less volatile.